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TANGIBLE IP ANNOUNCES RECORD TRANSACTIONS FOR 2015
Leading Patent Brokerage Firm Closes Year With Double Digit Sales

Seattle – February 5, 2016. TANGIBLE IP, LLC, an international patent brokerage and Intellectual Property advisory firm headquartered in Seattle, with offices in San Francisco and Montreal, announced today closed the books on a torrid 2015 with the successful closing of double digit patent sales during the last calendar year, despite what is still considered to be a very tight environment for patent owners in general. Several of the transactions were in the seven figures, while a few also included a deferred payment plan for the sellers that will continue to bring in revenues over the next several years.

The transactions closed in 2015 also showcased Tangible IP's team deep technical expertise as they spanned a diversified set of technologies such as media targeting, cloud storage, location services, financial management, database structure, automotive, mass flow control for semiconductors and medical devices.

"We feel extremely gratified for what we have accomplished this past year while facing market conditions that were clearly not optimal for patent transactions", said Louis Carbonneau, Founder and CEO of Tangible IP. *"Our unique approach to patent brokerage where we invest significant resources upfront in the portfolios we present to buyers has paid off once again, as we have been able to stand out from the multitude of patents being offered for sale by others, and attract more and better offers for our clients as a result. With our deep network of buyers, we keep working at it and will simply not relent until we find an acquirer for our clients' portfolios. As a result, Tangible IP is clearly recognized in the IP community as both a leader and a very trustworthy intermediary, which is crucial in the relationship driven market we operate in.*

"We work with many patent brokerage firms and I am always impressed with the quality of the materials Tangible IP prepares in connection with each portfolio they offer for sale", said Linda K. Biel, Senior Vice President, Business Development of Allied Security Trust. *"We also did a deal with them and they were extremely professional and true advocates for their clients".*

Tangible IP was recently profiled in the prestigious IAM magazine for the second consecutive year as one of the leading brokerage firms worldwide and is a sponsor of the upcoming IPBC Global 2016 to be held in Barcelona in June.

"We believe 2016 has the potential to be a watershed year in the IP marketplace after several years of contraction and, with 5 portfolios already in closing after only one month into the year, we are confident that we will continue our rapid growth and remain the Gold Standard For Patent Brokerage™", said Carbonneau. *"Going forward, we will also continue to expand our technology licensing programs and our strategic IP advisory services to the business community."*

Tangible IP, LLC specializes in selling high quality unencumbered patents and has now brokered the sale of over 2000 patent assets since its inception and has returned tens of millions of dollars back to inventors, shareholders and patent owners.

ABOUT TANGIBLE IP, LLC. Founded in 2011 by former Microsoft GM of IP & Licensing Louis Carbonneau, Tangible IP offers full service patent brokerage and strategic IP advisory services. For more info, visit www.tangibleip.biz or contact us via email at info@tangibleip.biz or by phone at +1 (425) 868-9280.
